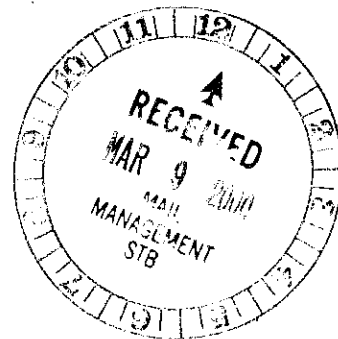


197826

COMPASS CONSOLIDATORS INC.

47 Stephen Street
Lemont, IL 60439
Phone: (630) 243-0200
Fax: (630) 243-0250



197745

January 28 2000

Honorable Vernon A. Williams
Secretary
Surface Transportation Board
1925 K. Street, N.W.
Room 711
Washington, D.C. 20423-0001

Re-BNSF/CN Control Transaction, Finance Docket 33842

Compass Consolidators is an intermodal marketing company which provides nationwide transportation services to many companies such as Archer Daniels Midland, Bridgestone/Firestone, K's Merchandise and Weber-Stephens.

Compass has been in business since 1976 and I am personally responsible for all sales, marketing, pricing and promotional activities.

I believe that another wave of rail mergers would be premature. The railroad industry has little experience with the new railroad structure resulting from the last round of mergers. The large Eastern railroads are still focusing on returning to normal service levels after the CR acquisition.

I think the future structure of the railroad industry should be discussed now, before the BNSF/CN merger goes forward. Careful consideration needs to be given to ramifications to service and economics which ultimately affects the customer.

Sincerely,

Jim M. Pollack
Vice President of Marketing

ENTERED
Office of the Secretary

MAR 15 2000

Part of
Public Record